

Portanova UK LTD Testimonial

Hi Jane, we wanted to say thank you for your recent and on-going work with Portanova UK Ltd.

Having found ourselves in a situation that warranted urgent H&S advice and assistance it was easy for me to recommend you, your company and services to our MD having known you and your organisation from previous businesses I have worked in.

However, it was necessary to gain an alternate quotation as a comparison which we did and it was clear to our MD very quickly where our business would spend its money.

I think for most businesses looking to appoint service providers there are always reservations about ensuring you get the right person for the job and that they will give you the relevant honest advice and charge appropriately and fairly for that advice and service.

Despite my confidence in you and your company it was necessary that you gave that confidence to our MD and I know he was impressed with your understanding of what we required, your clear explanation of what you could offer, your costs and your person ability. This ensured you got our business.

It is clear that you are expert in your field and would be able to assist us with our need to cover all relevant H&S requirements, especially to ensure our ability to compete in tender applications.

The end and continuing result of engaging SSP to work with us is that we have a confidence in our own H&S that we didn't have before and that this business requirement is now covered, not only now but also moving forward.

Having our H&S in order has assisted in securing our largest (5 figure) tender to date which was the main influencer in engaging your H&S advice; we needed to demonstrate in the tender application that we had all relevant H&S areas covered to ensure our ability to participate in the process which in the end was successful.

I would strongly recommend your business services and your expertise to any business who like us were unsure of the actual requirement for our specific circumstances and who want an expert who offers honest and accurate appropriate advice that fulfills the legal requirements and ensures an understanding that gives confidence in what can be a difficult area of understanding for most organisations.

We very much look forward to continuing to work with you and thank you for all your work to date.

Yours sincerely,

Keith Nicklin
Client Relationship and Logistics Manager