

Testimonials for the Work of Elcoat Ltd

The following words are taken from email, LinkedIn or specifically from testimonials written by clients. They are in the order of new to the top.

GCK Treeworks – March 2016

Thank you very much indeed. Really helpful. We really appreciate everything you are doing and bless the day you started to work with us.

Kate Clark-Kennedy – Company Secretary

Beechwood Trees and Landscapes Ltd – December 2015

“Thank you for all your help during this year, it has been invaluable – evidence of this is gaining interview stage of the Coventry / Solihull Contract on 8th Jan next year!”

Simon Rotheram – Managing Director

Lewis Arborcare Ltd – December 2015

“Thank you, I have just read through the document and that is absolutely spot on. It is great to have the 'Elcoat edge' on tender responses”.

“It is very generous of you to offer to waive your fee for tonight, but I would feel bad about letting you do that. How about I make a donation to the project you are involved with in Romania for an hour's work and I'll pick up the pie tab in the New Year to boot?”

Ed Lewis – Managing Director

Urban Forestry Ltd – November 2015

“Thank you for all your help, advice and mentoring - It made a difficult and lengthy job, very enjoyable.”

Reg Harris – Managing Director

Emery Landscapes Ltd – August 2015

“You are totally BRILLIANT. I am extremely grateful. I appreciate your patience, your professionalism, your attention to detail and grammatical correctness etc. etc., you are a god...”

Hetty – Company Secretary

TKF Ltd – August 2015

“Much Rejoicing in the Office!!

Thank you to Elcoat Ltd for the support provided throughout our ISO journey. It's so good to have such a solid relationship with this company. I am so very happy to say that we have now achieved and been awarded ISO14001 & OHSAS18001. Paul's comments have everyone doing backflips. "The work and commitment to getting everything in place was obvious during my visit so you can all be justifiably proud." A huge pat on the back has to go to Jonny for pulling everything together.”

From Facebook

Edward Payne & Co Ltd – June 2015

“Thanks so much for this. I’ve been through everything, it’s all spot-on. You are a star, I love you.”

Ed Payne – Managing Director

Beechwood Trees and Landscapes Ltd – April 2015

“Thanks for that your help yesterday. It's always refreshing to have you come in and look over things, and also leaves me motivated!”

Simon Rotheram – Managing Director

Lewis Arborcare Ltd – February 2015

“Thank you, that is absolutely brilliant, I really appreciate it.”

Ed Lewis – Managing Director

Ringrose Tree Services Ltd – February 2015

“I just wanted to say thanks for the informal chat today it was fun, and I would like to add that I respect your opinion greatly. Thank you for all your help over the years.”

Simon Ringrose - Director

Acer Tree Surgeons Ltd – February 2015

“Awesome, thanks Paul!!”

Nick Cranston – Managing Director

Artemis Tree Services Ltd – February 2015

“You beauty! This is excellent. Thank you very much for turning this around so quickly. We wouldn't be in the strong position we are now if it wasn't for you.”

Simon N’Jie – Managing Director

Essex Arboriculture Ltd – December 2014

“Good news... we were successful with the Southend Tender and we got through the Chelmsford PQQ! Thank you for all you have done for us, it is very much appreciated.”

Clare Brush - Director

The Arboricultural Association – December 2014

“You respond to my never ending requests with speed and clarity and your support through the ISO process (which is a completely new ball game to me) is very much valued and appreciated. To put it simply ... we couldn't do what we do without you!

So thank you so much for all your help, support, sense of humour and generosity both with time and expertise; we very much look forward to working with you again in the New Year.”

Polly Stone – ArbAC Scheme Supervisor

Beechwood Trees and Landscapes Ltd – December 2014

“Many thanks for your help this year, along with the rest of the team. The feedback for Matt earlier in the week was excellent.”

Simon Rotheram – Managing Director

Broadleaf Tree Services – September 2014

“Just to say how impressed I was with Matt George yesterday. It was a long day but high standards were maintained throughout. We shall definitely be using your training and assessment services again – thank you.”

Matt Boast – Managing Director

Ringrose Tree Services Ltd – April 2014

“It's great to let you know that we were successful in our Forestry Commission Tender (Plant Health Care) – You Rock!”

Megan Ringrose – Director

River Stewardship Company Ltd – April 2014

“Thanks Paul, you are our continuous improvement angel!!”

Helen Batt – Managing Director

High Elms Tree Surgery Ltd – March 2014

“Just a quick email to say thank you for all your work during the last 6 months. We have found your services to be friendly, invaluable and professional.

Your attitude and advice on matters has been fantastic and very motivating. I have lists of things I want to do coming out of my ears!

Look forward to seeing you in 6 months when I hope we will be able to look at the next step once we have established our systems more confidently.”

Alex Morris – Director

Roots to Shoots – February 2014

“We're working with Elcoat Ltd towards AAAC and are overwhelmed with the amount we have learnt in such a short space of time! Legend, looking forward to our next meeting soon.”

Mike Hamilton - Director

TreeWorks (West Wales) Ltd – December 2013

“Thanks again for all your help; it has been an enlightening experience that has exceeded all expectations.”

Paul Cleaver – Managing Director

Frontier Forestry – September 2013

“Thanks for your time, expertise, frank assessment and good humour over the last few days. It was emotional work for me but hugely rewarding knowing we have a plan and a team, including you, to execute that plan!”

Andrew Jenkins – Managing Director

Hawkes Tree Services Ltd – June 2013

“I engaged Paul's services to show us how to run our business correctly. Since using his advice we have trebled our turnover. Paul's advice has been worth its weight in gold. I cannot recommend him highly enough, a true subject matter expert.”

Steve Williams – Managing Director

Lewis Arborcare Ltd – May 2013

“Thanks Paul, this is EXACTLY what I need, and it will save me hours! You are a bloody good bloke!!”

Ed Lewis – Managing Director

Beechwood Trees and Landscapes Ltd – Coventry – Arboricultural Contractors – September 2012

“We have worked with Paul over the last 4 years, his attention to detail and knowledge in the industry has gained us Arb Approved Contractor status and helped us win new contracts. He is a benefit and pleasure to have as part of our team.”

Simon Rotheram, Managing Director

JCA Ltd – Halifax – Arboricultural Consultants – May 2012

“I asked Paul to steer JCA Ltd through the ISO 9001 process and what a worthwhile journey it has been. Paul is a stickler for detail and has a real focus on the process of making business decisions. Paul has, like many of our suppliers, become a friend during this process.”

Jon Cocking – Managing Director

Wildside Ltd – Daventry – Environmental Services – June 2011

“Paul has a great 'no-nonsense' style and he quickly identifies the things that are required to get moving. This would be a very long recommendation if I was to list all of the positive outcomes of our working together so far.”

Nick Penn – Managing Director – From LinkedIn

Kingswood Training Services – Kent – Land Based Training Services – June 2011

“Engaging Paul Elcoat as a consultant for our training business was one of my best decisions yet. He combines excellent business skills with a really detailed knowledge of our industry, so his advice is always pertinent and it gets results. The extra revenue thus generated has always far exceeded his fees. He was very quick to pinpoint the core issues that we needed to work on, and gave us practical suggestions which massively improved our effectiveness in a range of areas from data management to marketing. Paul has also built a huge network of contacts across our industry, and is very willing to share these, putting us in touch with a variety of potential clients.

I have built an excellent working relationship and friendship with Paul in a relatively short time, and when talking to him I genuinely feel that he cares about the success of our operation. I have always enjoyed running my own business, but it is more of a pleasure now that I have Paul to turn to when I need expert advice or a second opinion. I am pleased to recommend his services without hesitation.”

Richard Olley – Managing Director

Projects Abroad – Brasov, Romania – Social Project NGO Co-ordination – May 2011

“Paul originally volunteered some time in 2010 to come to Romania to assist a range of NGO social projects. I received feedback that he was very inspirational and that he gave many good ideas to help the organizations to move forward. He recently returned to Brasov to guide the Projects Abroad Romania office through the process of achieving ISO9001.

I really enjoyed the project and benefited from Paul's knowledge and drive. We are looking forward to working with him again.”

Daniela Cristea – National Project Coordinator

Tree Frontiers Ltd – Chipping Norton – Arboricultural Consultants – June 2010

“As a very small operation, it is great to have somewhere to turn just to discuss problems or ideas. Elcoat Ltd is like a virtual board of directors that are able to help me shape things to best advantage.”

Nick Bolton – Managing Director

Clockwork Services Ltd – Redditch – Commercial Cleaning Services – September 2009

“Same old story I suppose, we are the best people I know at cleaning in any situation I can think of but we were finding that without slick management systems in place, we were being left behind. We were missing out on some contracts which really should have been ours.

My nephew Simon had used Elcoat Ltd to put things together for a large local authority contract in Oxford which they went on to win and so I thought I would ask Mr Elcoat to come up and have a look.

During the first meeting I was very surprised to find that Mr Elcoat already knew as much about the plight of the company as I did. He explained that he liked to take a quick look prior to a meeting just to get a feel for what's what.

I was then impressed by his ability to see through the clutter and get straight to the things that would make a difference. Unless you are a cleaning company in the Birmingham area, I would suggest you give them a call.”

John Burstal – Managing Director

Broadleaf Tree Services – Reigate – Arboricultural Contractors – August 2009

“Working with Elcoat Ltd as advisors also brings the advantages of being part of a massive UK wide network of like-minded organisations. In the four years we have known Paul Elcoat we have met several other companies and have been able to form mutually beneficial partnerships. For example, we get a significant amount of sub-contract work from a company in Birmingham that are contracted to provide services in our area. With Elcoat Ltd on board, questionnaires and certifications are easy.”

Matt Boast – Proprietor

Salcey Group Ltd – Milton Keynes - Arboricultural Contractors and Consultants - 2007

“Elcoat Ltd have worked with us for over 10 years initially to take stock of our areas of liability and then to help us implement management systems to control the risks to the company. With our comprehensive suite of corporate qualifications, the management systems and knowledge behind them and the assistance of Elcoat Ltd, we find that we can easily pre-qualify for any contract opportunity.”

Alistair Farquharson – Director

HRJ Gould Ltd – Staffordshire – Arboriculture and Forestry Contractors - 2006

“We first got in touch with Elcoat Ltd when we were faced with having to satisfy an audit to allow us to carry out contract work for British Waterways. We are good at what we do but knew we had gaps in our documentation. Elcoat Ltd with us over the period of a couple of months to find the gaps and then helped us to put procedures in place. We easily passed the audit and the auditor from Achilles even commented that ours were some of the best systems he had seen in a small contractor.”

Jeff Gould – Director

Ginkgo Ltd – London – Landscape Contractors - 2006

“We were given the contact details for Elcoat Ltd from a long time QS colleague who had had previous experience of them in preparing bids for the Channel Tunnel Rail Link in Kent. We contacted Mr Elcoat and explained that we had been asked to produce a quality, safety and environmental plan for an up and coming contract. The contract was worth a lot to us and so it was very important that we submitted something that would tick all the boxes and communicate how good we are. Paul Elcoat visited our premises and quickly gained an overview of our situation. A few days later, all of the required paperwork was in place and we were able to get on with the work.

We now have someone from Elcoat Ltd with us for at least one day per month. They will either be putting together bid packages or keeping an eye on our accreditations.”

Dan Curran – Director

Amenity Tree Care Ltd – Cheshire – Arboricultural Contractors and Consultants - 2006

“Having Elcoat Ltd as partners gives us a massive advantage over our competition. I am trying my best to make sure that he doesn't work with anyone else in our area.”

Simon Brain – Managing Director